



realize:

Creative Holiday Playbook 2025

Who We Are

Taboola Creative Shop is a global in-house agency and team of creative educators.



- → Powering recommendations for advertisers around the world and back.
- → Distributing industry-specific insights, trends, and strategies to boost performance.
- → Enhancing and creating assets for top advertisers.





Realize: Performance Beyond Search and Social

Realize is a Performance Engine Delivering Prospecting and Conversion Outcomes on a CPC

Unique Data & AI that drive results at Scale

Creative formats and placements beyond native, designed to deliver performance

Offering marketers control and transparency



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Market Insights:

Mobile is <u>55%</u> of holiday e-comm

Mobile holiday revenue now outpaces desktop, and is expected to grow <u>Nearly half</u> plan to shop before November

About 45% of holiday shoppers plan to shop before November

Holiday ad visuals can boost CVR by <u>4X</u>

Holiday-themed creatives show a 4.4X higher CVR than generic creatives <u>3 out of 4</u> holiday shoppers look for deals

> 75% of shoppers look for deals throughout the holiday season

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Creative Trends:

Al-driven creative variations

Al enables faster creative variations, driving further optimizations at scale

Unfiltered UGC-style authenticity

Candid DIY imagery

builds trust, and is

often more relatable

than stock photos

Personalized quizzes & gift guides

Quizzes and lists engage shoppers and simplify holiday buying decisions

Looping, short-form HD motion

Seamless, human-driven videos captures attention and bring products to life

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Tailor Your Creatives to Match Trends and insights:



Publish mobile-first holiday content by October

Launch a holiday-specific, mobile-optimized page to reach early shoppers





The Secret to Holiday Shopping Early (and Stress-Free): Start With These 11 Finds

The holidays always sneak up faster than we think—and the best gifts never wait around.

BY MARTHA DÍAZ - OCT 3^{₽D}, 2025



We scoured the web for 11 standout, can't-miss ideas that are thoughtful, unique, and available right now. Get ahead of the chaos and impress everyone on your listbefore the rush hits.









Tab99la Feed



Captivate audiences with timely holiday footage that feels real and organic



Real Holidays. Real Joy. Real Deals.

COOKING

See how our new decorative cake molds fits into your holiday moments

SEE IT IN ACTION





Last Minute \$50 Holiday Gifts For Dad (Add To Cart)

We rounded up budget-friendly picks that ship fast, feel personal, and cost under \$50. No socks. No stress. Brand | Sponsored (Read More)





Personalize with tailored content & gamified CTAs

Craft content that speaks to specific audiences, with interactive elements





Take Quiz

Buy Now





Prioritize discounts and a fast checkout process

Entice customers with urgent promotions and frictionless payments





Creative Timeline:





Vertical Thought **Starters**

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E-commerce

Launch mobile-first gift guides by October with built-in urgency messaging.



Health

Use Q5 to reframe your product as a post-holiday "reset"-paired with kinetic, UGC-style content.



Fashion

Gamify discovery with a "Find Your Holiday Style" quiz paired with personalized lookbooks.



Finance

Position your product as the "first smart money move" of the new year with Q5 self-improvement messaging.



Home



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Showcase products in motion within real holiday moments (e.g., decorating, cooking, cozying up).









Campaign Checklist

Implement Tracking 4–6 Weeks in Advance, ahead of peak periods to start collecting data on users who interact with your brand.

Integrate quickly with Shopify & WordPress: Take advantage of Taboola's Shopify and WordPress integrations for seamless Pixel setup and automatic conversion tracking—no manual coding or theme limitations.

Start early: Launch your campaign using the Maximize Conversions bidding strategy at least 5-7 days before peak days with appropriate targeting and a daily budget up to 50% less than your target peak budget.

Set an Adequate Budget & Plan for Increases Once 50 conversions are reached or 2-3 days before peak days, increase your budget closer to the target amount, but no more than 50% at a time to protect the CPA. Reach new high-value shoppers: Use <u>Predictive Audiences</u> to go beyond your core audience and tap into high-intent users likely to convert during peak season.

Avoid Major Changes During Peak Time Keep targeting, bidding, and other settings stable during peak days to avoid re-triggering the learning phase.

Monitor creative performance: Maintain 4–6 creatives in rotation and pause any underperforming ones.



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