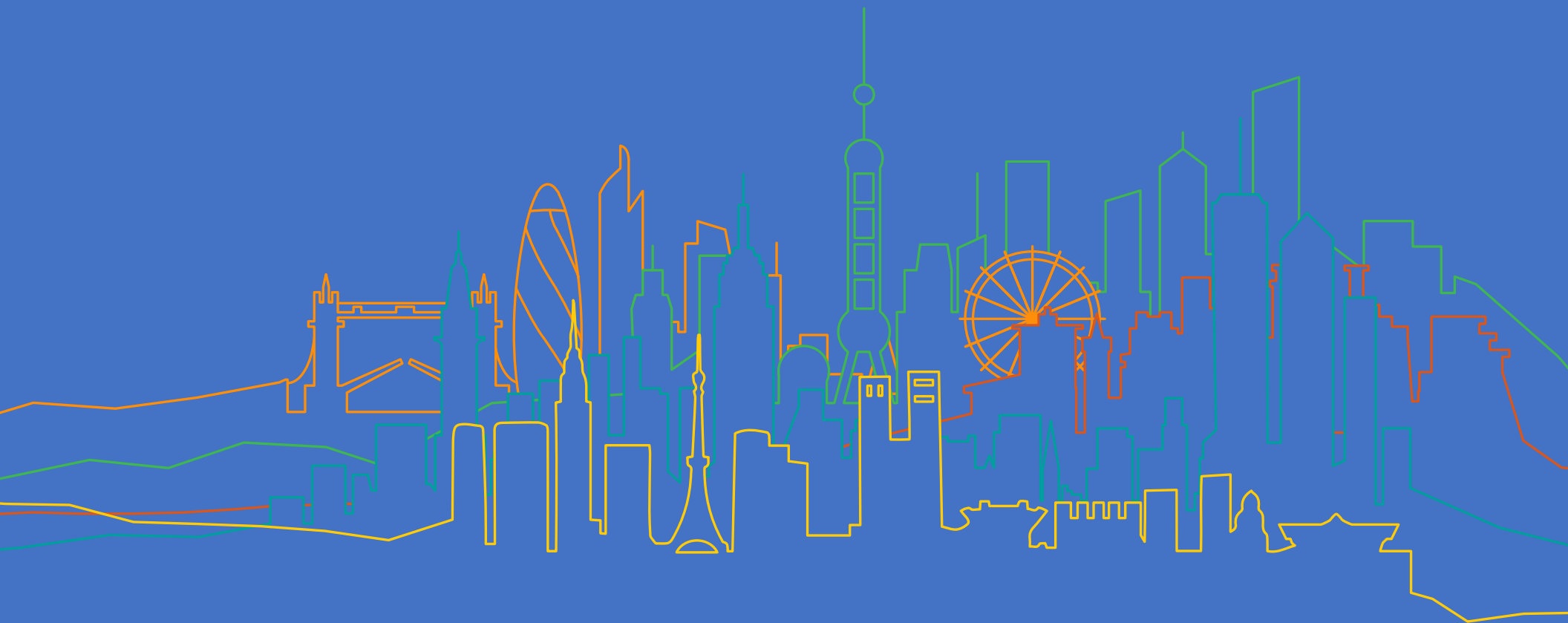
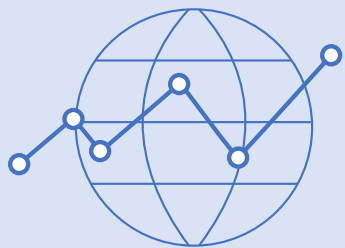




# Global Trends in Native Advertising for Travel in 2018

**TABOOLA'S DATA-DRIVEN GUIDE TO DISCOVERY**





# Table of Contents

Travel Brands and the Current Discovery Landscape	3
---	---

## MARKET OPPORTUNITY

Worldwide Trends: Opportunity by Time of Year	4
Worldwide Trends: Opportunity by Supply vs. Demand	5
Country-Specific Trends: Notable Market Opportunity	6

## CAMPAIGN INSIGHTS

Worldwide Trends: Top Video Characteristics by Viewability and Completion Rate	7
Worldwide Trends: Competitive Review of Common KPIs	8
Worldwide Trends: Opportunity by Device Performance	9
Country-Specific Trends: Opportunity by Device Performance	10
Worldwide Trends: Opportunity by Post-Click Content Type	12
Country-Specific Trends: Opportunity by Post-Click Content Type	13
Worldwide Trends: Image Performance	15
Country-Specific Trends: Image Performance by Country	16
Worldwide Trends: Top Travel Keyword Performance	17
Country-Specific Trends: Travel Keyword Opportunity in the Americas	18
Country-Specific Trends: Travel Keyword Opportunity in EMEA	19
Country-Specific Trends: Travel Keyword Opportunity in APAC	20

## USER INSIGHTS

Worldwide Trends: Opportunity by Day of Week	21
Country-Specific Trends: Opportunity by Day of Week	22
Worldwide Trends: Opportunity by Time of Day	24
Country-Specific Trends: Opportunity by Time of Day	25
Country-Specific Trends: Digital Touchpoints vs Engagement by Country	27



# Travel Brands and the Current Discovery Landscape

Travel is one of the leading industries in digital advertising, with substantial growth predicted in ad spend in the coming years, according to eMarketer.

Taboola has seen similar trends—data from the Taboola network shows a **21.97% increase in travel-related impressions** from 2016 to 2017 from advertisers like TUI Group, Secret Escapes, Austria Tourism and more.

For the purposes of this report, travel marketers come from all types of businesses—including international airlines, vacation sites, travel products and more.

This report is packed with data to help travel marketers understand their competitive advantage and opportunities on the open web, based on over **8 billion impressions** and exactly **7,842,454 clicks**.

Data includes an assessment of market opportunity, and industry benchmarks on campaign insights and user behavior—opportunities that can be capitalized on through the use of tools like Taboola Backstage, Data Marketplace, Retargeting, Campaign Scheduler, Geotargeting tactics and more.

Throughout our report you'll see references to 'spend percentage,' indicating supply, and both click-through-rate 'CTR' and 'calibrated CTR,' indicating demand. 'Spend percentage' is the percentage of all spend promoting travel content on the open web, 'CTR' is the ratio of clicks to views on a specific content recommendation, and 'calibrated CTR' is the same ratio, though calculations are made to eliminate the effect of placement location.

## Digital Ad Spending by Industry, 2016 to 2021

US, Billions and % of Total, Source: eMarketer

	2016	2017	2018	2019	2020	2021
<b>Retail</b>	<b>\$15.70</b>	<b>\$18.18</b>	<b>\$20.54</b>	<b>\$23.10</b>	<b>\$25.73</b>	<b>\$28.30</b>
—% of total	21.90%	21.90%	21.90%	21.90%	21.90%	21.90%
<b>Automotive</b>	<b>\$9.06</b>	<b>\$10.66</b>	<b>\$12.23</b>	<b>\$13.96</b>	<b>\$15.80</b>	<b>\$17.45</b>
—% of total	12.70%	12.80%	13.00%	13.20%	13.40%	13.50%
<b>Financial services</b>	<b>\$8.71</b>	<b>\$10.11</b>	<b>\$11.30</b>	<b>\$12.60</b>	<b>\$13.90</b>	<b>\$15.12</b>
—% of total	12.20%	12.20%	12.00%	11.90%	11.80%	11.70%
<b>Telecom</b>	<b>\$7.85</b>	<b>\$9.01</b>	<b>\$10.08</b>	<b>\$11.23</b>	<b>\$12.41</b>	<b>\$13.57</b>
—% of total	11.00%	10.90%	10.80%	10.70%	10.60%	10.50%
<b>CPG</b>	<b>\$6.21</b>	<b>\$7.27</b>	<b>\$8.31</b>	<b>\$9.45</b>	<b>\$10.65</b>	<b>\$11.89</b>
—% of total	8.70%	8.80%	8.90%	9.00%	9.10%	9.20%
<b>Travel</b>	<b>\$5.92</b>	<b>\$6.78</b>	<b>\$7.56</b>	<b>\$8.40</b>	<b>\$9.25</b>	<b>\$10.08</b>
—% of total	8.30%	8.20%	8.10%	8.00%	7.90%	7.80%
<b>Computing products &amp; consumer electronics</b>	<b>\$5.42</b>	<b>\$6.28</b>	<b>\$7.10</b>	<b>\$7.98</b>	<b>\$8.89</b>	<b>\$9.78</b>
—% of total	7.60%	7.60%	7.60%	7.60%	7.60%	7.60%
<b>Media</b>	<b>\$4.21</b>	<b>\$4.79</b>	<b>\$5.41</b>	<b>\$6.09</b>	<b>\$6.79</b>	<b>\$7.47</b>
—% of total	5.90%	5.80%	5.80%	5.80%	5.80%	5.80%
<b>Entertainment</b>	<b>\$3.43</b>	<b>\$4.05</b>	<b>\$4.67</b>	<b>\$5.35</b>	<b>\$6.09</b>	<b>\$6.85</b>
—% of total	4.80%	4.90%	5.00%	5.10%	5.20%	5.30%
<b>Healthcare &amp; pharma</b>	<b>\$2.01</b>	<b>\$2.32</b>	<b>\$2.67</b>	<b>\$3.06</b>	<b>\$3.47</b>	<b>\$3.81</b>
—% of total	2.80%	2.80%	2.90%	2.90%	3.00%	3.00%
<b>Other</b>	<b>\$3.08</b>	<b>\$3.54</b>	<b>\$3.89</b>	<b>\$4.22</b>	<b>\$4.56</b>	<b>\$4.93</b>
—% of total	4.30%	4.30%	4.20%	4.00%	3.90%	3.80%
<b>Total</b>	<b>\$71.60</b>	<b>\$83.00</b>	<b>\$93.75</b>	<b>\$105.44</b>	<b>\$117.53</b>	<b>\$129.26</b>



## MARKET OPPORTUNITY

## Worldwide Trends: Opportunity by Time of Year

## Travel Content Supply vs. Demand by Month, Worldwide

Data from travel campaigns on the open web worldwide indicate a month over month (MoM) change in both brand and consumer behavior. Throughout the year, supply of travel content is highest between June and July—with a notable **31%** increase in campaign spend.

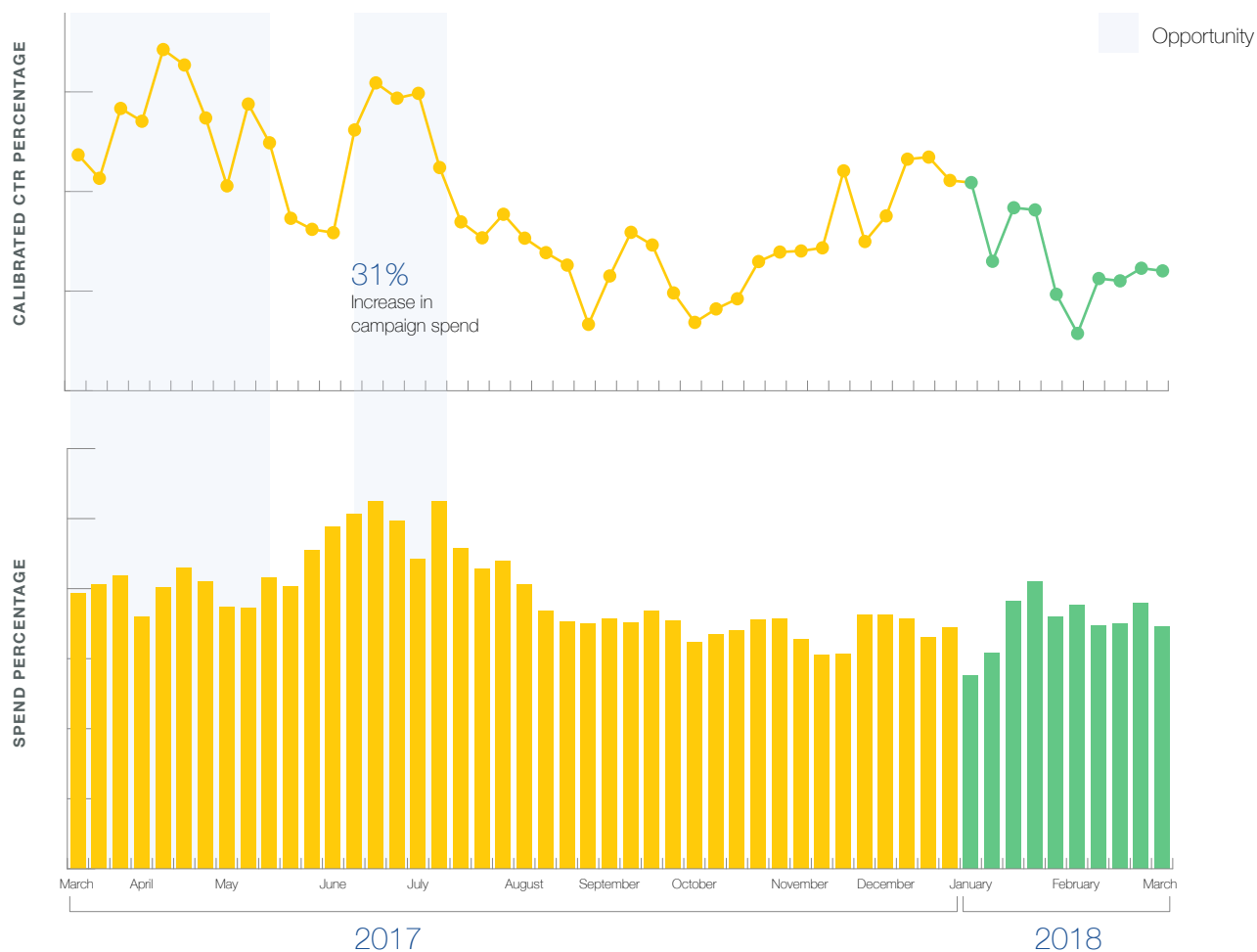
Supply trends don't always match consumer demand—travel marketers aren't taking advantage of high engagement between March and May, specifically in April, where there is less supply and high consumer demand, indicated by a CTR that's even higher than the CTR in June and July.



Test expanding your budget between March and May, and especially during April.

## Discovery Market Opportunity by Time of Year for the Travel Vertical Worldwide, 2017

Month over Month Supply of Travel Content\* vs. Consumer Demand\*\*, 2017



\*Supply is indicated by the percentage a market spends on travel content.

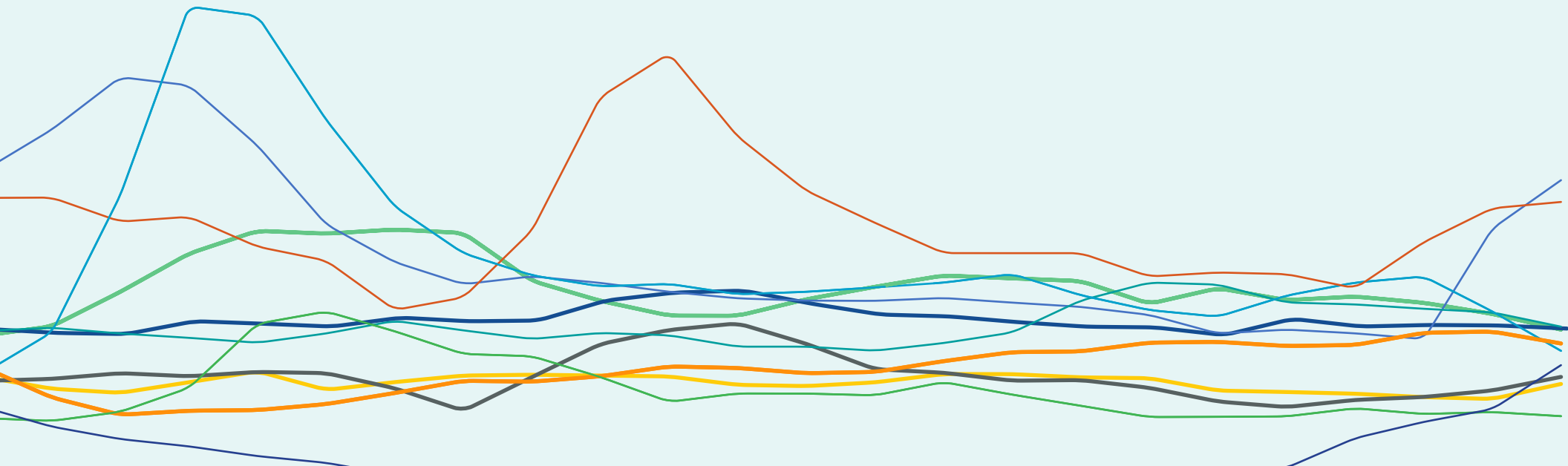
\*\*Consumer demand is indicated by the average calibrated CTR for travel content.





# Start Your Campaign Today

START NOW



## MARKET OPPORTUNITY

## Worldwide

## Trends:

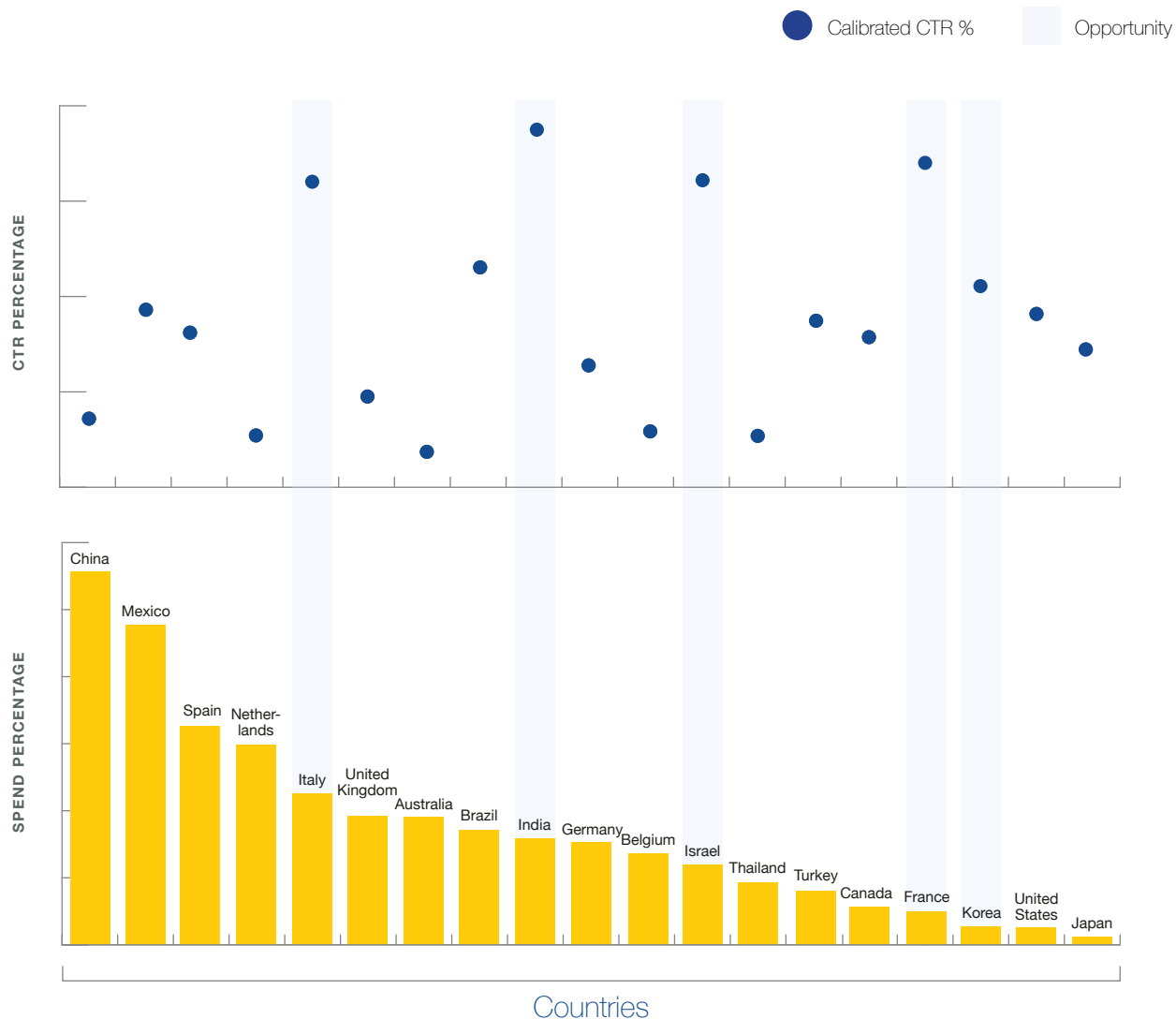
Opportunity by  
Supply vs.  
DemandTravel Content Supply  
vs. Consumer Demand  
by Country

Various countries have different market opportunity for discovery and native advertising. Market opportunity is defined here by the relationship between content supply and consumer demand for travel content in each country.

Countries with a low supply of travel content and a high demand have a large market opportunity, whereas the alternative scenario means travel marketers may face more competition in the market.

## Discovery Market Opportunity for the Travel Vertical by Country, 2017

Supply\* of Travel Content vs. Consumer Demand\*\*, 2017



\*Supply is indicated by the percentage a market spends on travel content.

\*\*Consumer demand is indicated by the average calibrated CTR for travel content.



## Country-Specific Trends: Notable Market Opportunity

### Notable Trends in Market Opportunity by Country

Average demand, indicated by CTR, for travel content was average of **0.09%**. Spain had the most demand for travel content in 2017, with an average CTR of **0.15%**.

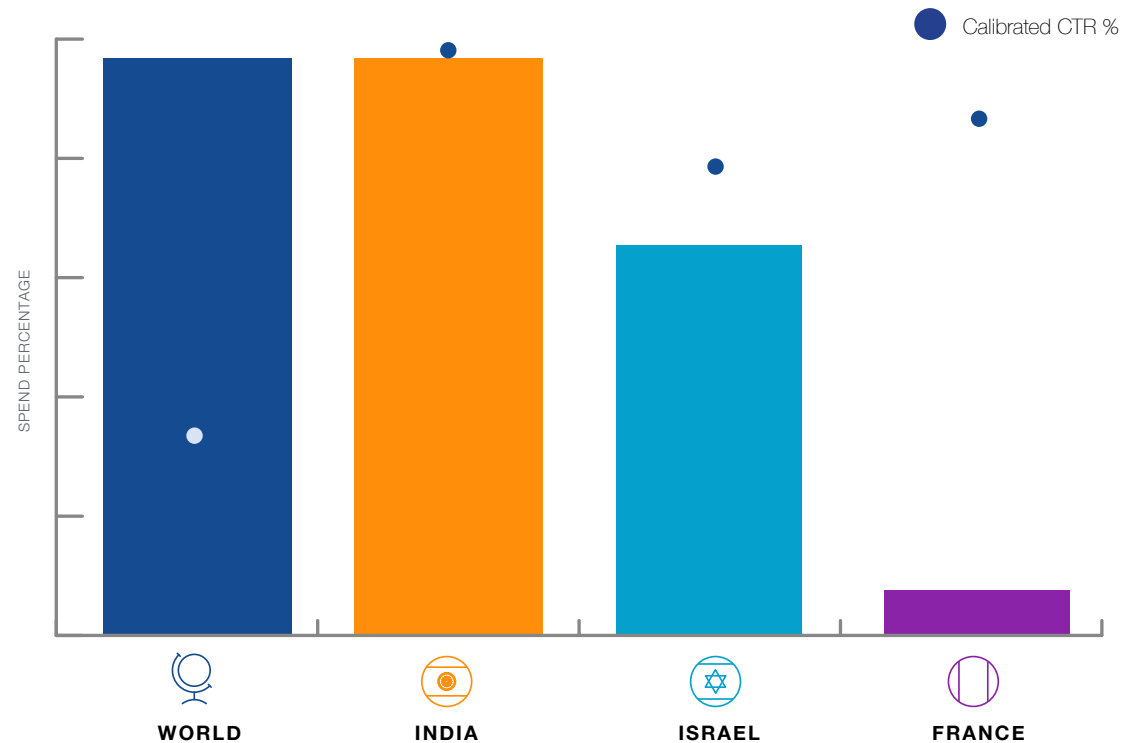
Taboola data predicts great potential for travel content growth in India, France and Israel—the countries with the highest demand and relatively low supply. Currently, less than **4%** of discovery content in these countries is in the travel vertical, though all three boast CTRs similar to, or higher than the worldwide average at **0.09%**.



Travel advertisers looking to expand globally, should test campaigns in India, France and Israel.

#### Discovery Market Opportunity for the Travel Vertical by Country, 2017

Supply\* of Travel Content vs. Consumer Demand\*\*, 2017



\*Supply is indicated by the percentage a market spends on travel content.

\*\*Consumer demand is indicated by the average calibrated CTR for travel content.



# Worldwide Trends: Top Video Characteristics by Viewability and Completion Rate

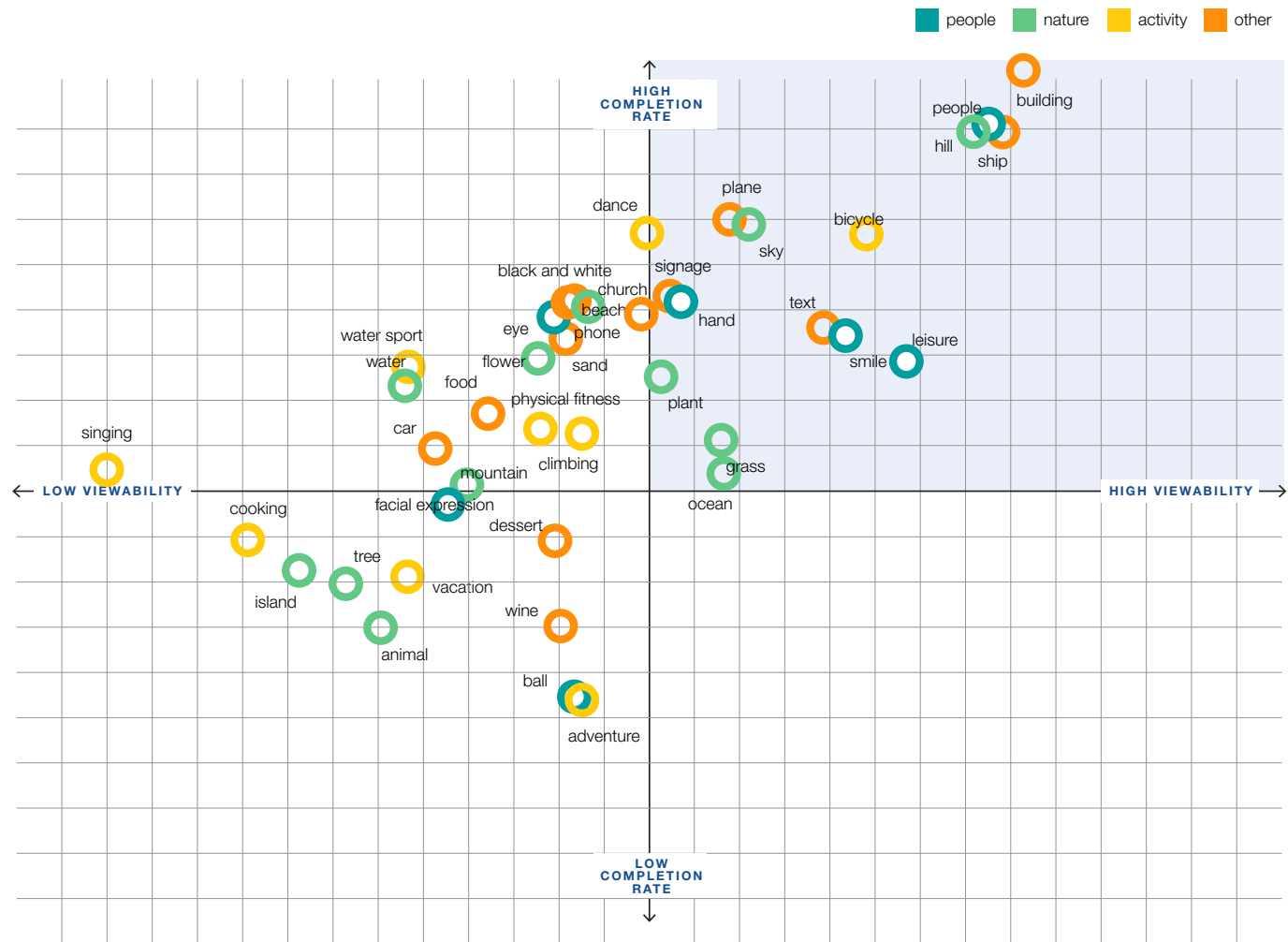
## Video Characteristics by CTR, Worldwide

More and more advertisers are capitalizing on video, and adapting videos for a variety of channels. As of now, Taboola is running about 12 million videos a day—based on those that were a part of travel campaigns, we've identified some common characteristics of videos that performed best on the open web.

Most notably, and similar to common static image trends, there's nothing more engaging than people, especially smiling people. Winter scenes have been more engaging than summer scenes, though, and if you are focusing on sunshine, be sure to include natural scenes. Visuals of islands and beaches where sand is visible are effective.

Finally, keep it active. Bicycles, physical fitness shots, dancing and water sports all performed extremely well when compared to cooking and singing.

**Video Characteristics by Viewability and Completion Rate for the Travel Vertical Worldwide, 2017**





# Worldwide Trends: Competitive Review of Common KPIs

## Purchase, Lead Generation and Pageview Goals

Travel marketers differ when it comes to their main key performance indicators (KPIs) or goals for native advertising campaigns. Campaigns range from the top of the funnel to the bottom, and on a high level, look for three types of actions—website visits, form fills for lead generation, and purchases.

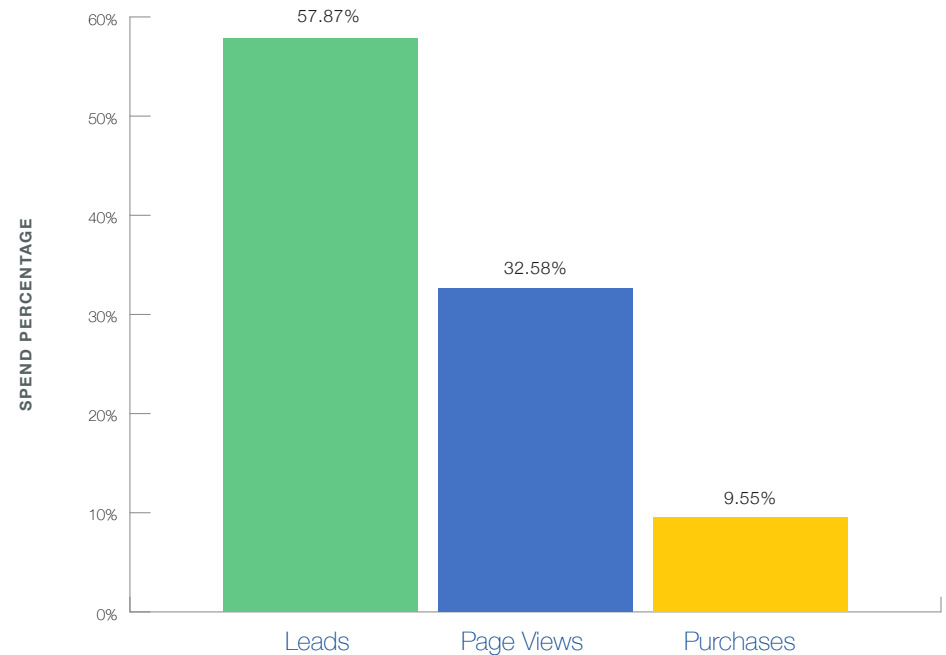
Travel marketers are choosing to use the open web top of the funnel strategy. **57%** have identified lead generation as their main goal. As a next step, **32%** are nurturing leads with page views and later retargeting their potential buyers until their decision to purchase.



Focus on the upper funnel early on, and later retarget consumers who've engaged.

### Supply\* of Content by KPI for the Travel Vertical Worldwide, 2017

*Purchase, Lead Generation, Website Visits*



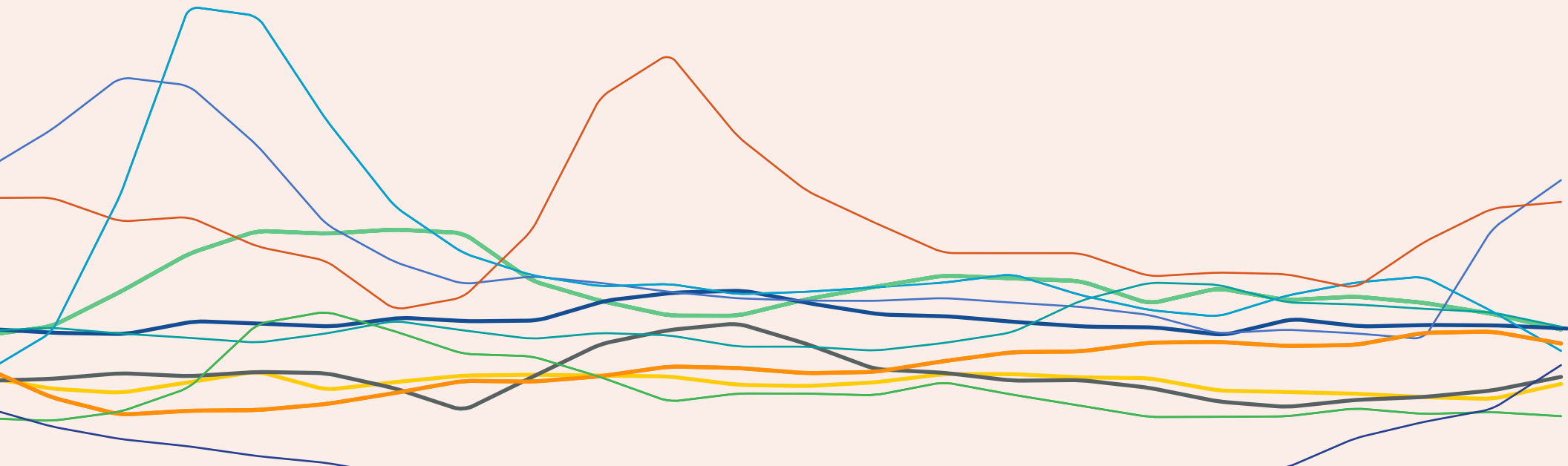
\*Supply is indicated by the percentage a market spends on travel content.





# Start Your Campaign Today

START NOW



# Worldwide Trends: Opportunity by Device Performance

## Travel Content Supply vs. Demand by Desktop, Mobile and Tablet Devices, Worldwide

Across all device types—desktop, mobile and tablet—supply of travel content is the highest on desktop devices as opposed to mobile and tablet devices, but mobile campaigns are showing the highest potential for engagement.

Consumers worldwide are most likely to engage with travel content on mobile devices, which is in line with eMarketer's prediction\* that travel bookings would increase via mobile.

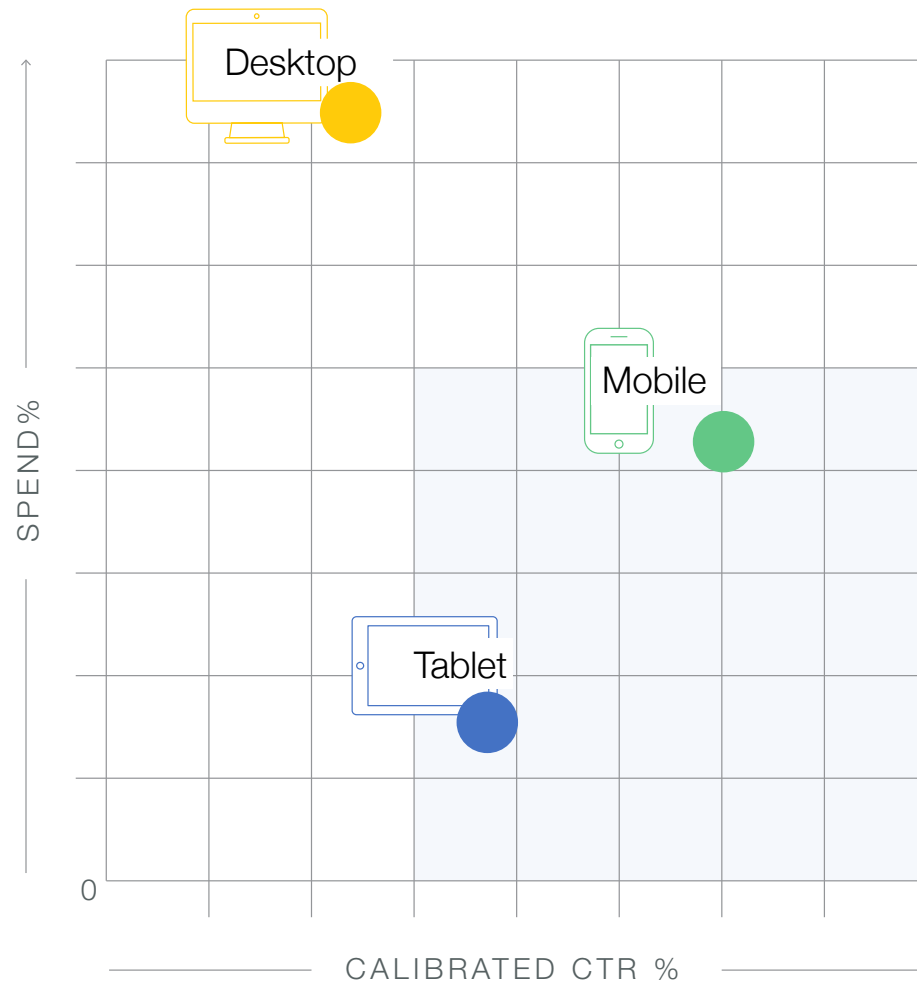
\*Source: eMarketer



Consider testing tablet and mobile device targeting.

### Device Performance for the Travel Vertical Worldwide, 2017

*Supply\* of Travel Content vs. Consumer Demand\*\* by Device, 2017*



\*Supply is indicated by the percentage a market spends on travel content.

\*\*Consumer demand is indicated by the average calibrated CTR for travel content.

# Country-Specific Trends: Device Performance

## Desktop, Mobile and Tablet Device Performance, by Country

These country-specific trends provide a benchmark for travel advertisers looking to allocate spend by device in specific countries.

For example, a travel advertiser in the UK running desktop or mobile campaign should test tablet devices, as they're high in demand and low in supply.

Or, a travel advertiser in Germany running a campaign on desktop devices should consider testing mobile devices, as the demand is similar to desktop and the supply is less competitive.

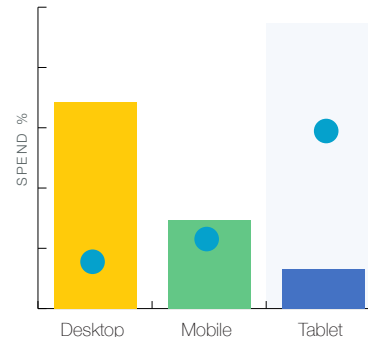
● Calibrated CTR %

■ Opportunity



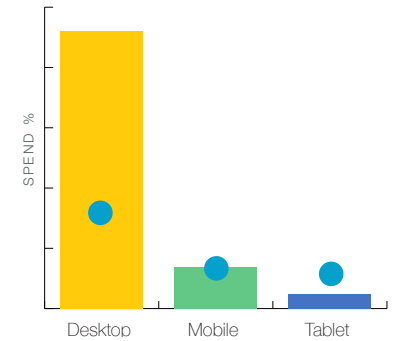
Australia

BENCHMARK  
CTR  
0.09%



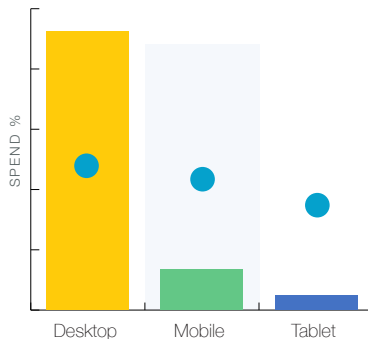
Belgium

BENCHMARK  
CTR  
0.10%



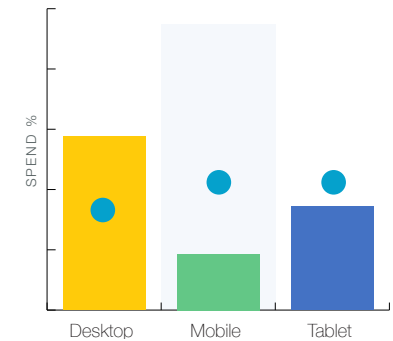
Brazil

BENCHMARK  
CTR  
0.08%



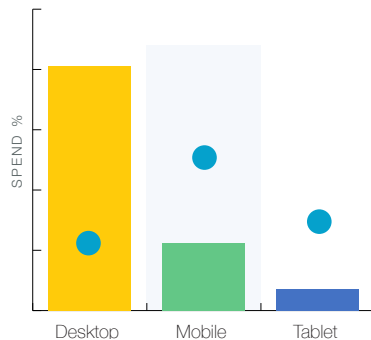
Canada

BENCHMARK  
CTR  
0.07%



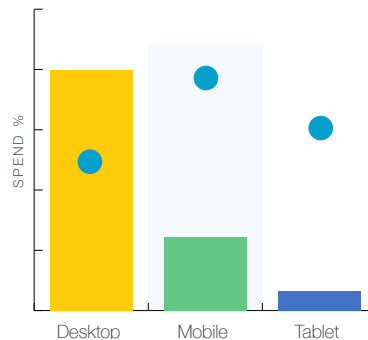
China

BENCHMARK  
CTR  
0.10%



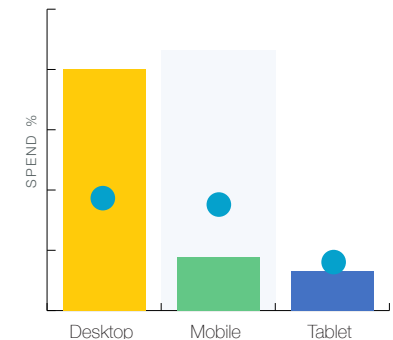
France

BENCHMARK  
CTR  
0.09%



Germany

BENCHMARK  
CTR  
0.12%



# Desktop, Mobile and Tablet Device Performance, by Country

● Calibrated CTR %    Opportunity    13



# Worldwide Trends: Opportunity by Post-Click Content Type

## Travel Content Supply vs. Demand by Photo, Text and Video Campaigns, Worldwide

Sponsoring articles like branded blog posts and media coverage is a well-known tactic for travel marketers running native advertising campaigns on the open web, but it's not the only effective option—leading consumers to pages containing photo galleries and videos also performs well.

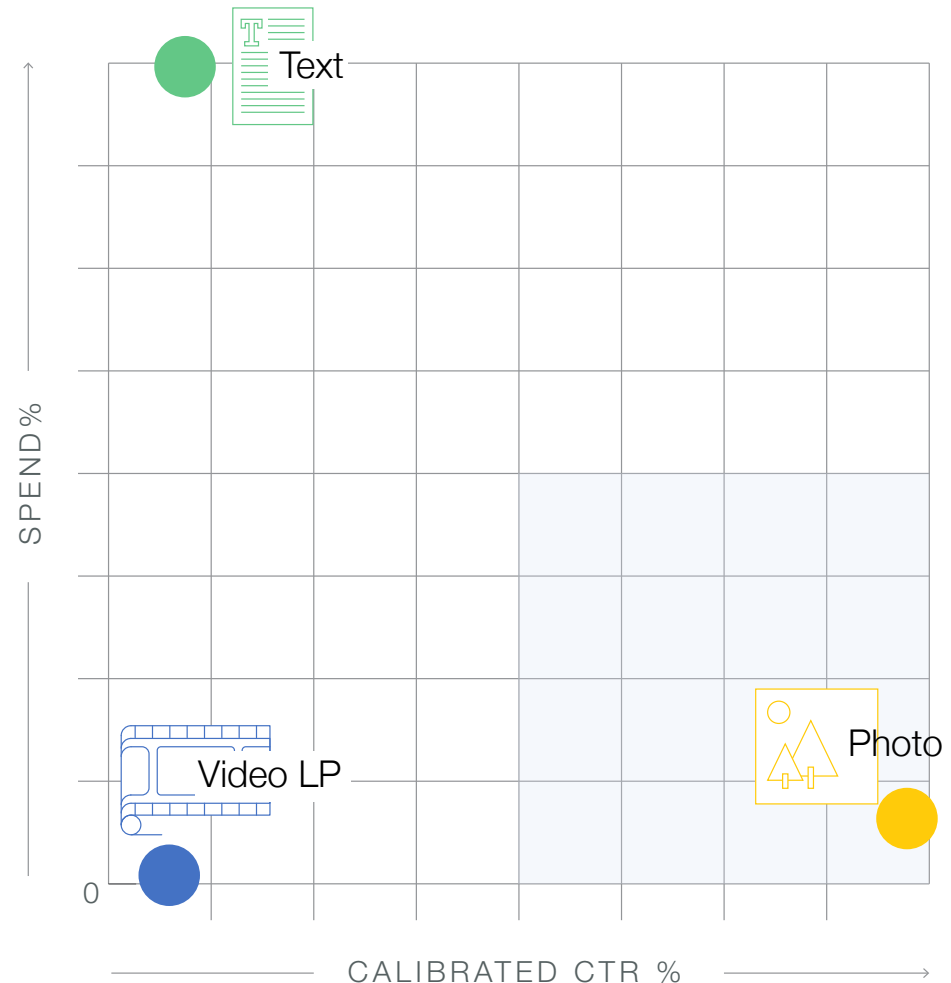
A worldwide comparison of supply vs. demand of travel content by post-click content type shows that while supply of text articles is high, marketers should also promote more photo galleries to succeed.



Consider testing photo galleries to inspire your audience in your next sponsored content campaign.

### Discovery Content Type Performance for the Travel Vertical Worldwide, 2017

Supply\* of Travel Content vs. Consumer Demand\*\* by Content Type, 2017



\*Supply is indicated by the percentage a market spends on travel content.

\*\*Consumer demand is indicated by the average calibrated CTR for travel content.



# Country-Specific Trends: Opportunity by Post-Click Content Type

## Photo, Text and Video Campaign Performance, by Country

These country-specific trends provide a benchmark for advertisers looking to allocate spend by post-click content type in specific countries.

For example, a travel advertiser in the United States running to a travel article should consider testing photo galleries in their sponsored content campaigns as the demand is the highest and supply is very low.

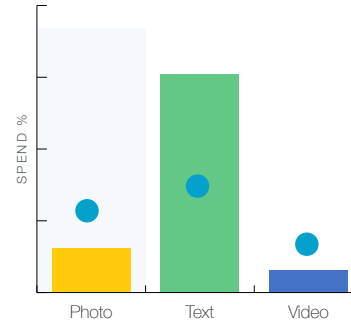
Or, a travel advertiser in Spain running an article post-click should test driving to a video, as the demand is very high and the supply is very low.

● Calibrated CTR %  
 ■ Opportunity



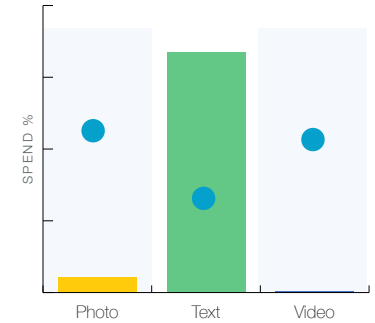
Australia

**BENCHMARK CTR**  
0.09%



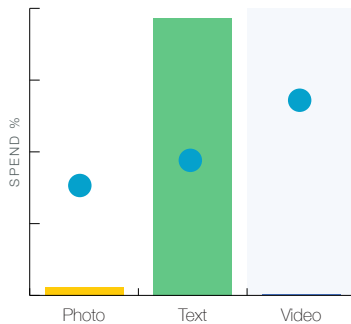
Belgium

**BENCHMARK CTR**  
0.10%



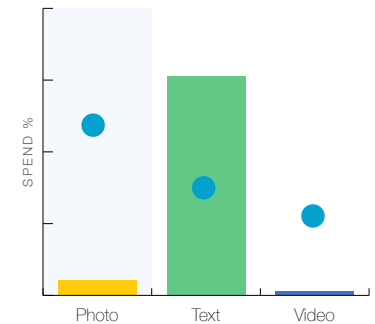
Brazil

**BENCHMARK CTR**  
0.08%



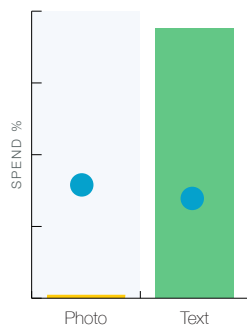
Canada

**BENCHMARK CTR**  
0.07%



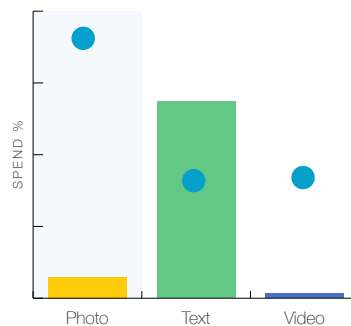
China

**BENCHMARK CTR**  
0.10%



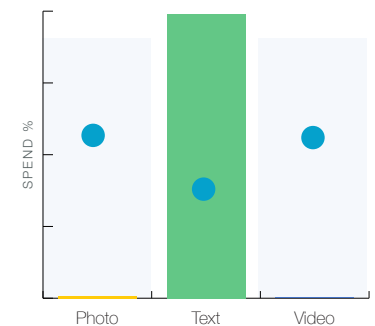
France

**BENCHMARK CTR**  
0.09%



Germany

**BENCHMARK CTR**  
0.12%

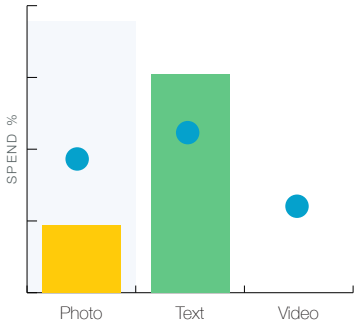


Photo, Text and Video Campaign Performance, by Country



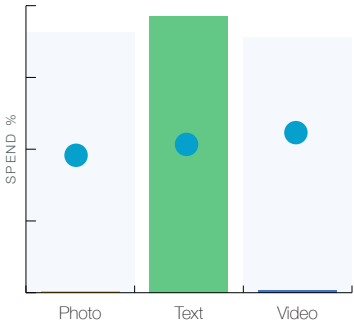
India

BENCHMARK  
CTR  
0.11%



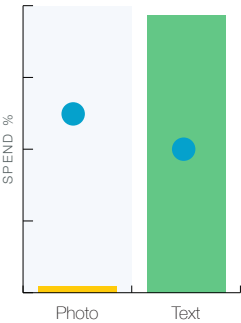
Israel

BENCHMARK  
CTR  
0.10%



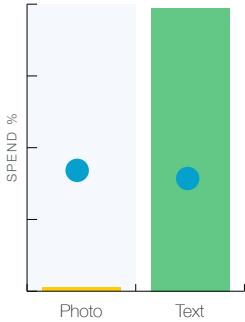
Italy

BENCHMARK  
CTR  
0.13%



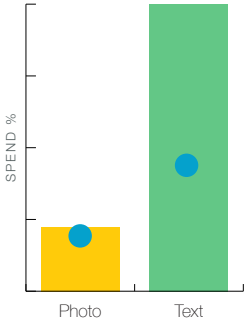
Japan

BENCHMARK  
CTR  
0.06%



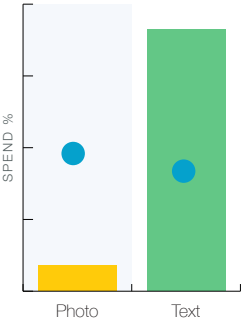
Korea

BENCHMARK  
CTR  
0.06%



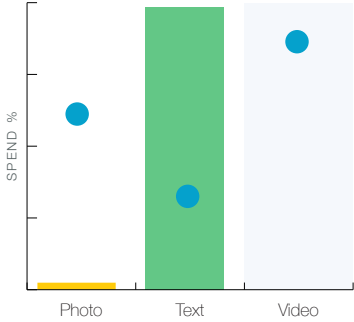
Mexico

BENCHMARK  
CTR  
0.14%



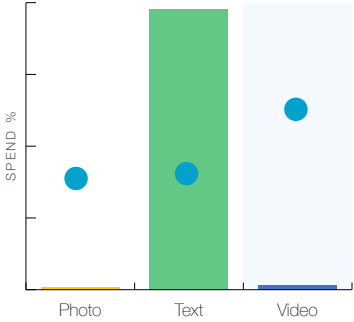
Netherlands

BENCHMARK  
CTR  
0.10%



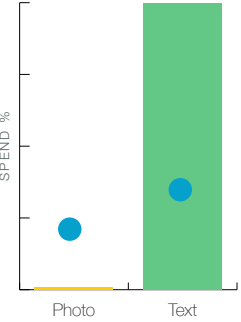
Spain

BENCHMARK  
CTR  
0.15%



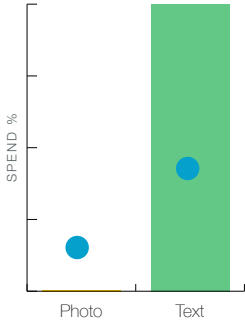
Thailand

BENCHMARK  
CTR  
0.09%



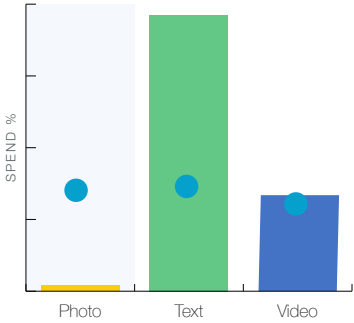
Turkey

BENCHMARK  
CTR  
0.06%



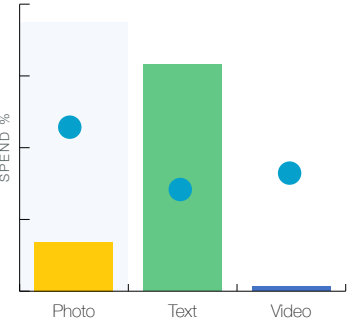
United Kingdom

BENCHMARK  
CTR  
0.07%



United States

BENCHMARK  
CTR  
0.09%

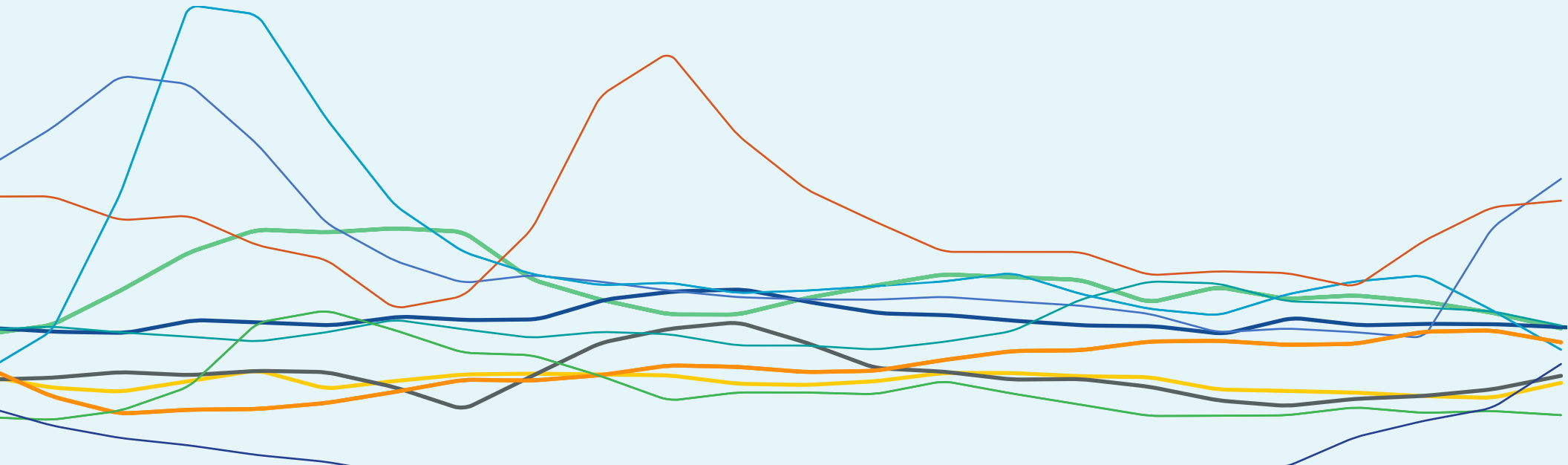






# Start Your Campaign Today

START NOW



# Worldwide Trends: Image Performance

## Image Performance by Engagement, Worldwide

The performance of a discovery campaign, indicated here by consumer engagement, or CTR, often hinges on the images a travel advertiser chooses for his or her creatives. Based on data from Taboola Trends, here are the types of images that receive the highest CTR.

### Distance (FACE SIZE)



+65% **CTR** than Close Up

### Color (IMAGE COLOR)



+61% **CTR** than B/W

### No Text (TEXT)



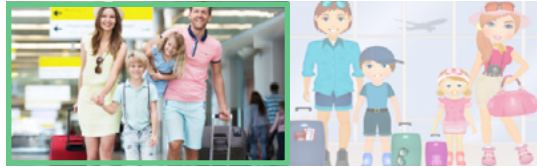
+42% **CTR** than With Text

### No Food (FOOD)



+47% **CTR** than Food

### Photograph (IMAGE TYPE)



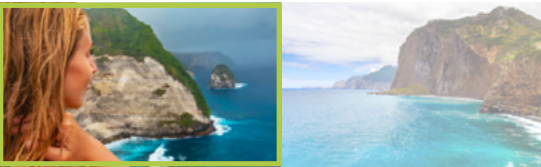
+19% **CTR** than Graphic

### Animals (ANIMALS)



+9% **CTR** than No Animals

### Person (SUBJECT)



+6% **CTR** than No Person

### Indoor (LOCATION)



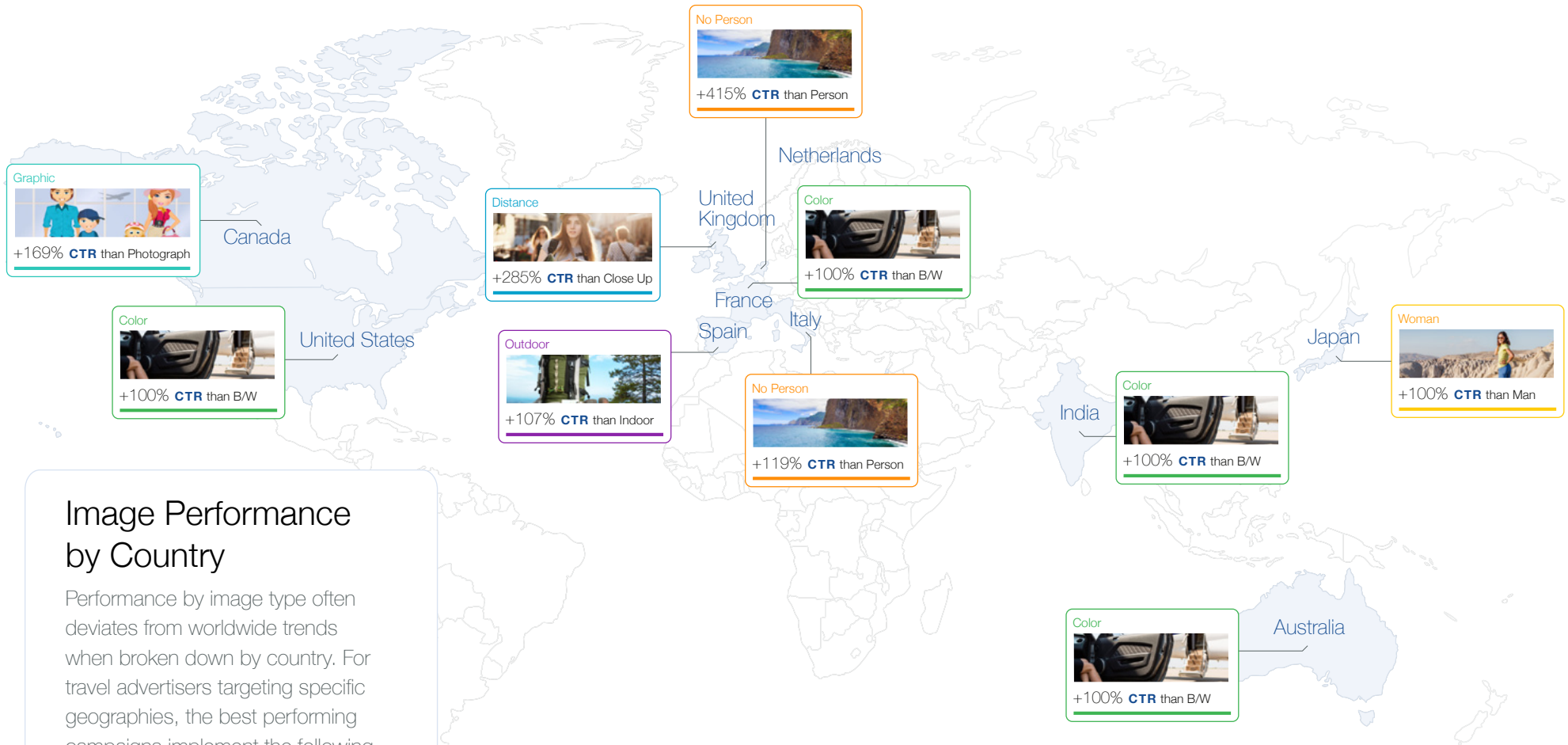
+3% **CTR** than Outdoor

### Man (GENDER)



+2% **CTR** than Woman

# Country-Specific Trends: Image Performance by Country



# Worldwide Trends: Top Travel Keyword Performance

## Performance for the World's Top Travel Keywords, Worldwide

Headlines are another extremely important aspect of campaign performance for all native advertisers. The chart indicates performance for the most popular keywords worldwide.

Naturally for this type of content, we're seeing location specific words and especially dynamic keyword insertions in the high opportunity list.

Dynamic keyword insertions are keywords that are automatically replaced with dynamic values (city, region, country, platform and dayofweek). These appear on the list in this form: {Regioncapitalized}.

### Strong Engagement Keywords

*(Keywords with high demand)*

Jet

Private

Rates

May

{REGIONCAPITALIZED}

Surprise

Hotel

You

Photos

Live

### Strong Competition Keywords

*(Keywords with low demand)*

Card

Green

Trip

Free

Destinations

Out

Check

One

Find

Get

### Opportunity Keywords

*(Keywords with low supply and high demand)*

Malta

Sailing

Load

Seat

Loophole

Babies

Before

Hill

Stations

Thought



## CAMPAIGN INSIGHTS

# Country-Specific Trends: Travel Keyword Opportunity in the Americas

These tables indicate the top ten opportunity keywords for travel brands in the Americas for each country.\*

\*Opportunity keywords are in low supply and high demand.

## United States

Load

Seat

Loophole

Class

World

Who

Island

Finally

Pairing

Suites

## Canada

You

Amazing

Canada

Visit

See

Wanderlust

Travel

Have

Offer

You're



## CAMPAIGN INSIGHTS

## Country-Specific Trends: Travel Keyword Opportunity in EMEA

These tables indicate the top ten opportunity keywords for travel brands in EMEA for each country.

*\*Opportunity keywords are in low supply and high demand.*

## United Kingdom

Pool

France

Lines

Berlin

Shouldn't

Say

Phrases

Palms

Sunshine

Waiting

## France

Top

Flights

For

Low

{COUNTRYCAPITALIZED}

Ridiculously

Prices

Cities

Suites

World's

## Germany

Highways

Roads

Retirement

Cities

Expensive

Tours

Trips

Cruise

Ocean

Liners

## Belgium

Exotic

Liners

Tours

Trips

Cruise

Expensive

Can

For

Watch

After

## Italy

Have

Recently

Dangerous

Incredible

Countries

Entitled

Travel

Flights

Secret

You're

## Netherlands

Retirement

Drone

Photos

What

The

Destinations

Greatest

Shots

Aerial

You've

## Spain

Secret

Destinations

Tourist

Cruise

For

You

Safest

Ridiculously

Low

{COUNTRYCAPITALIZED}



## CAMPAIGN INSIGHTS

# Country-Specific Trends: Travel Keyword Opportunity in APAC

These tables indicate the top ten opportunity keywords for travel brands in APAC for each country.

*\*Opportunity keywords are in low supply and high demand.*

## Australia

Cottages

Shocks

Five

Culture

Pay

Registration

Journey

Centre

Red

Wonders

## India

Surprisingly

Around

Pinterest

Place

Deal

Parks

America

For

Offers

Hotel

## Japan

Beautiful

World

You

Eligible

These

{REGIONCAPITALIZED}

Beaches

## Thailand

Beautiful

Dangerous

Rushing

You're

Countries

Travel

Safest

Crazy

Going

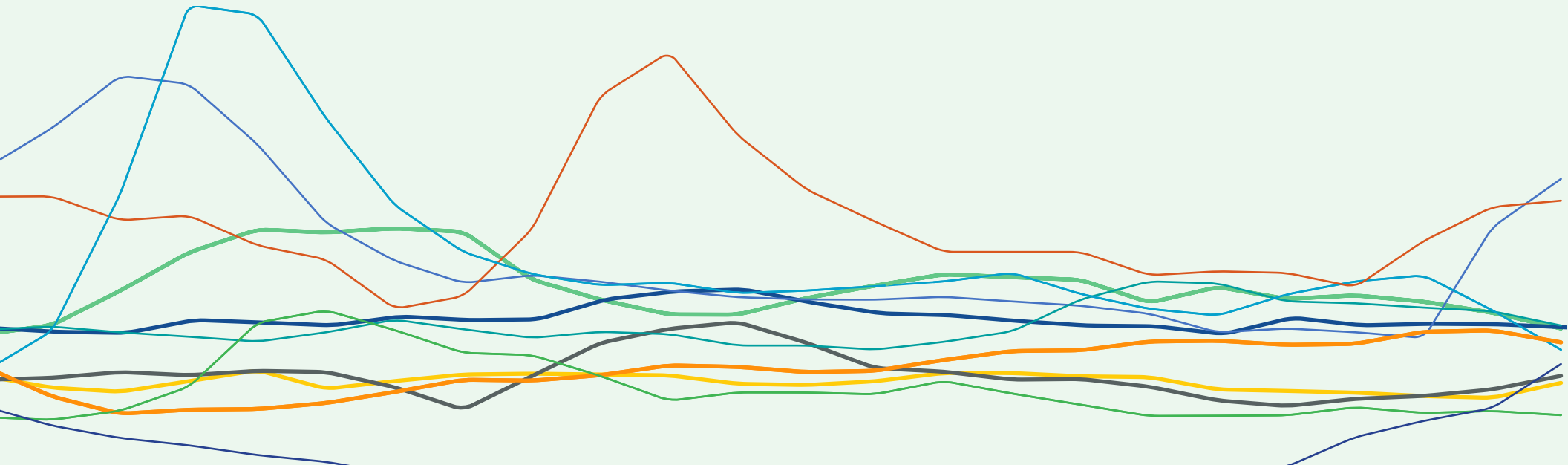
Who





# Start Your Campaign Today

START NOW





# Worldwide Trends: Opportunity by Day of Week

## Travel Content Supply vs. Demand by Day of Week, Worldwide

Recent data shows which day of the week the open web has the highest supply of travel content, and which days represent the most consumer demand, indicated by engagement.

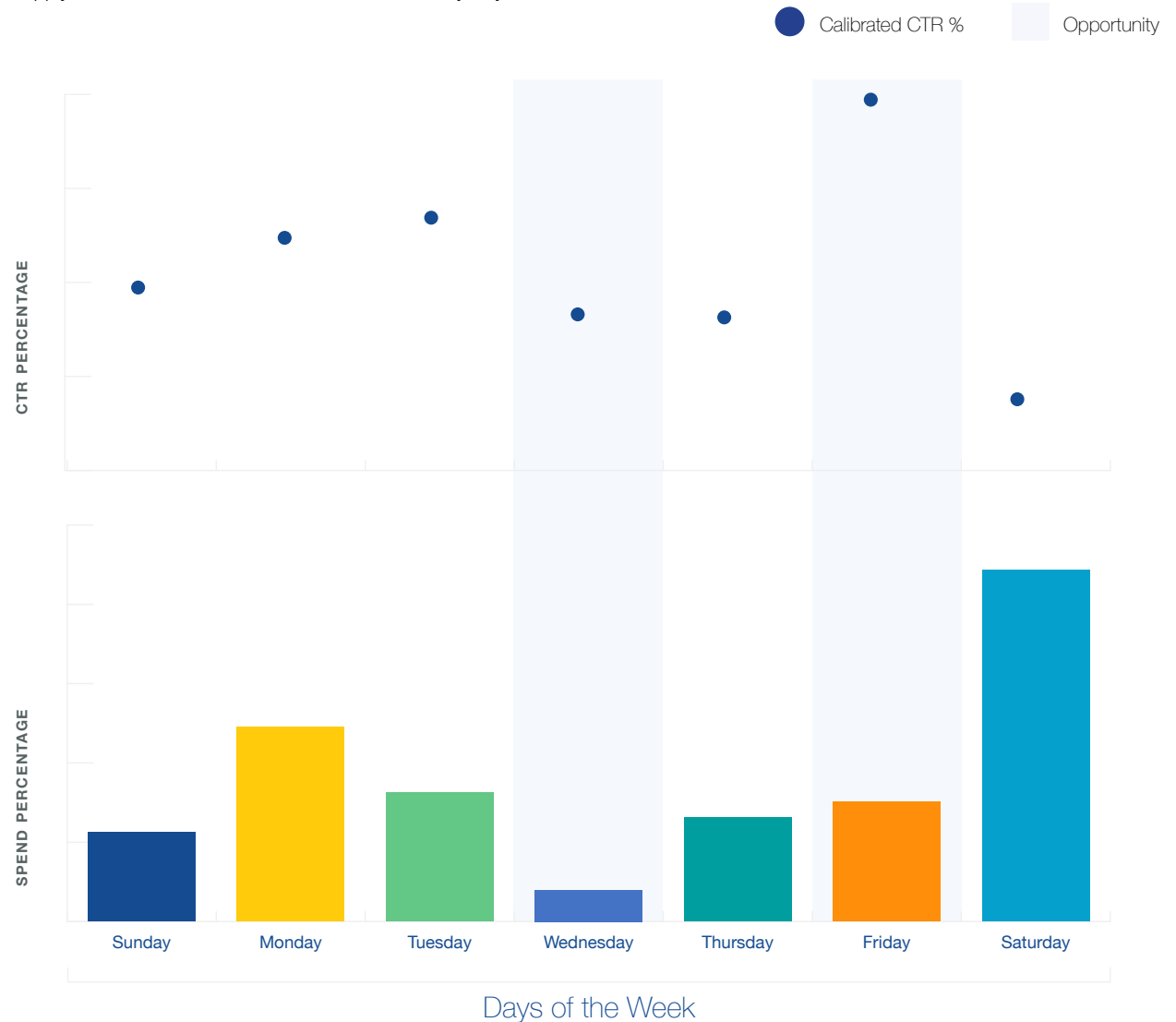
Supply of travel content is high on Saturdays, whereas the highest consumer demand occurs on Friday. Wednesdays and Fridays are the days with highest demand and lowest competition.



Consider testing additional campaigns on Wednesdays and Fridays.

### Day of Week Performance for the Travel Vertical Worldwide, 2017

Supply\* of Travel Content vs. Consumer Demand\*\* by Day of Week, 2017



\*Supply is indicated by the percentage a market spends on travel content.

\*\*Consumer demand is indicated by the average calibrated CTR for travel content.



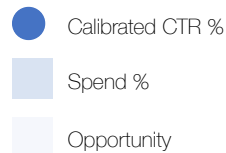
## USER INSIGHTS

## Country-Specific Trends: Opportunity by Day of Week

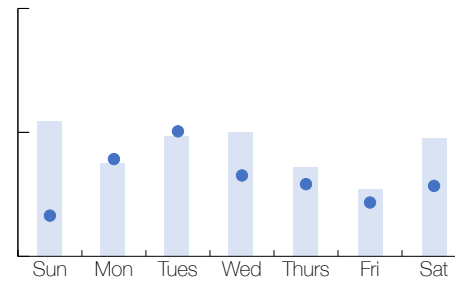
## Travel Content Supply vs. Demand by Day of Week, by Country

In France, Sundays are the day with the highest potential, as demand for travel content is very high and supply is very low.

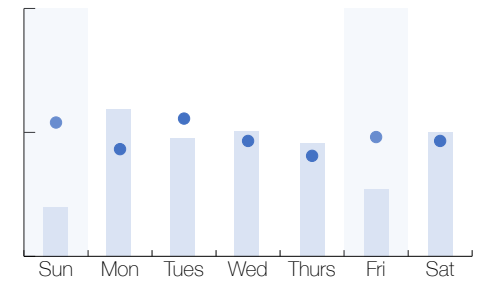
Japan stands out, as Fridays and Saturdays are the days with the highest potential—the demand is high and the supply is less competitive.



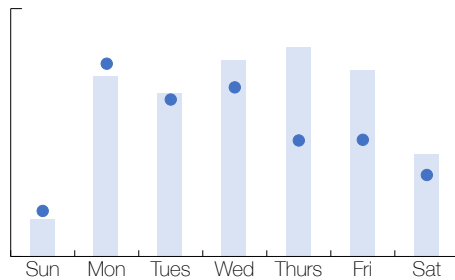
Australia  
BENCHMARK CTR  
0.09%



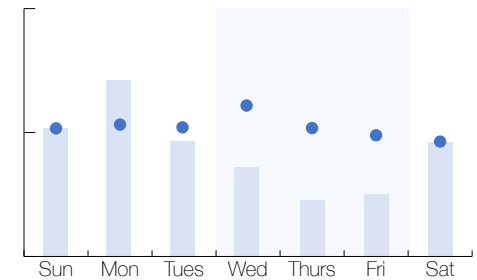
Belgium  
BENCHMARK CTR  
0.10%



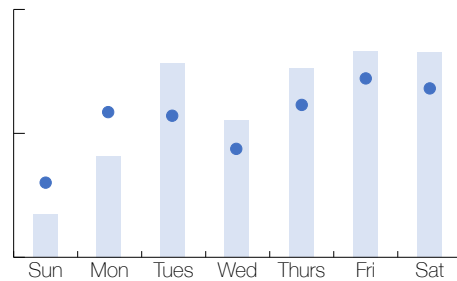
Brazil  
BENCHMARK CTR  
0.08%



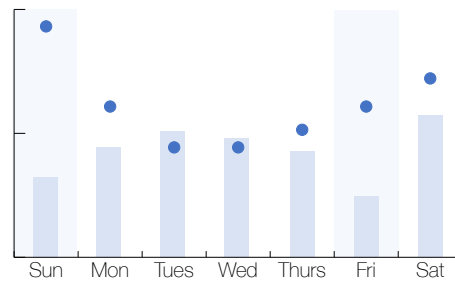
Canada  
BENCHMARK CTR  
0.07%



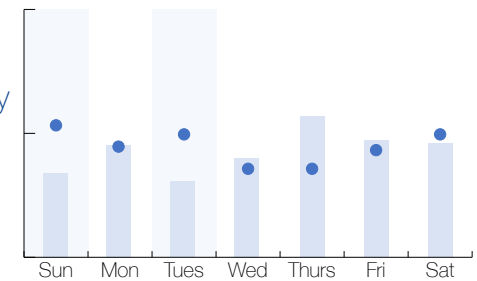
China  
BENCHMARK CTR  
0.10%



France  
BENCHMARK CTR  
0.09%



Germany  
BENCHMARK CTR  
0.12%



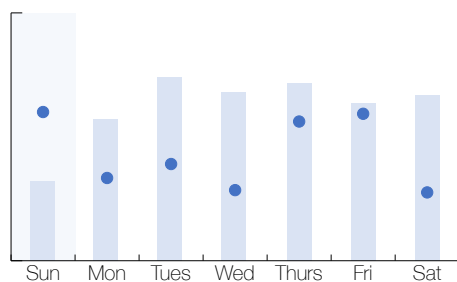
# Travel Content Supply vs. Demand by Day of Week, by Country

● Calibrated CTR % ■ Spend % ■ Opportunity 27



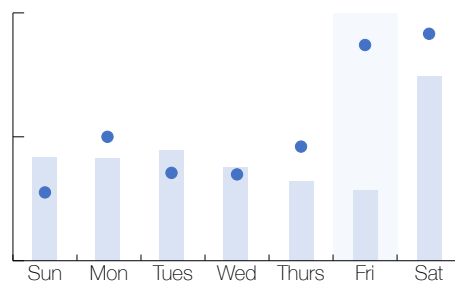
India

BENCHMARK  
CTR  
0.11%



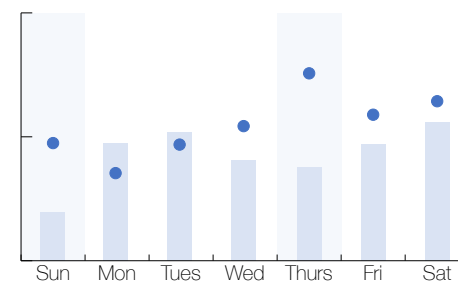
Israel

BENCHMARK  
CTR  
0.10%



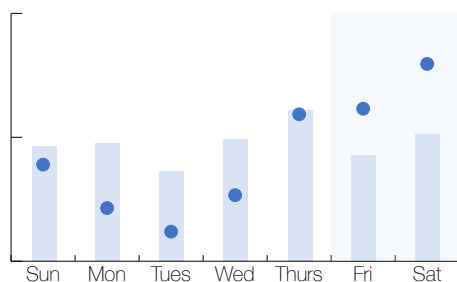
Italy

BENCHMARK  
CTR  
0.13%



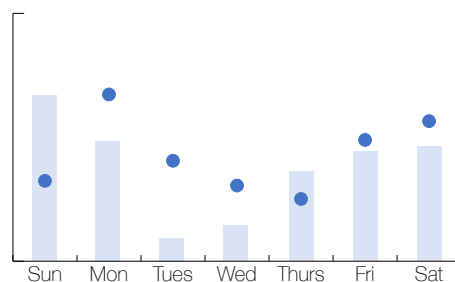
Japan

BENCHMARK  
CTR  
0.06%



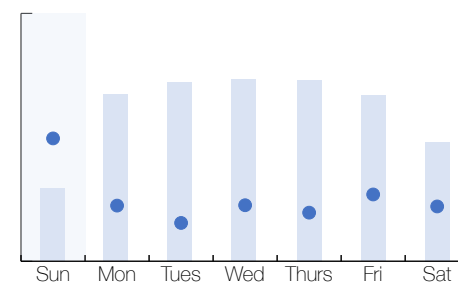
Korea

BENCHMARK  
CTR  
0.06%



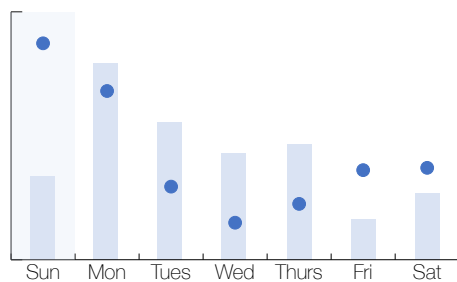
Mexico

BENCHMARK  
CTR  
0.14%



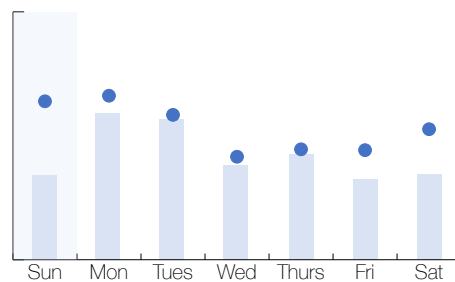
Netherlands

BENCHMARK  
CTR  
0.10%



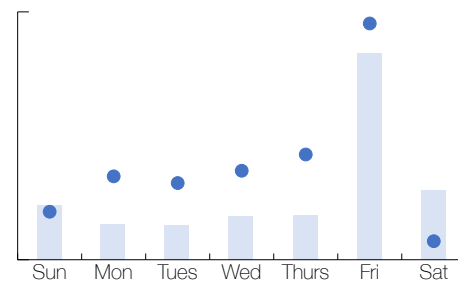
Spain

BENCHMARK  
CTR  
0.15%



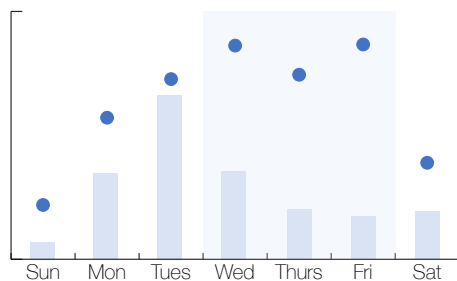
Thailand

BENCHMARK  
CTR  
0.09%



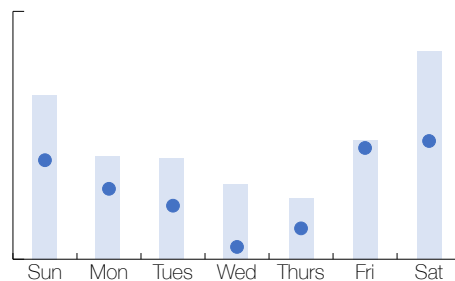
Turkey

BENCHMARK  
CTR  
0.06%



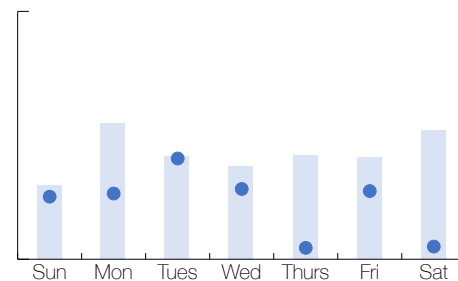
United Kingdom

BENCHMARK  
CTR  
0.07%



United States

BENCHMARK  
CTR  
0.09%



# Worldwide Trends: Opportunity by Time of Day

## Travel Content Supply vs. Demand by Time of Day, Worldwide

Recent data shows which time of day the open web has the highest supply of travel content, and which times represent the most consumer demand, indicated by engagement.

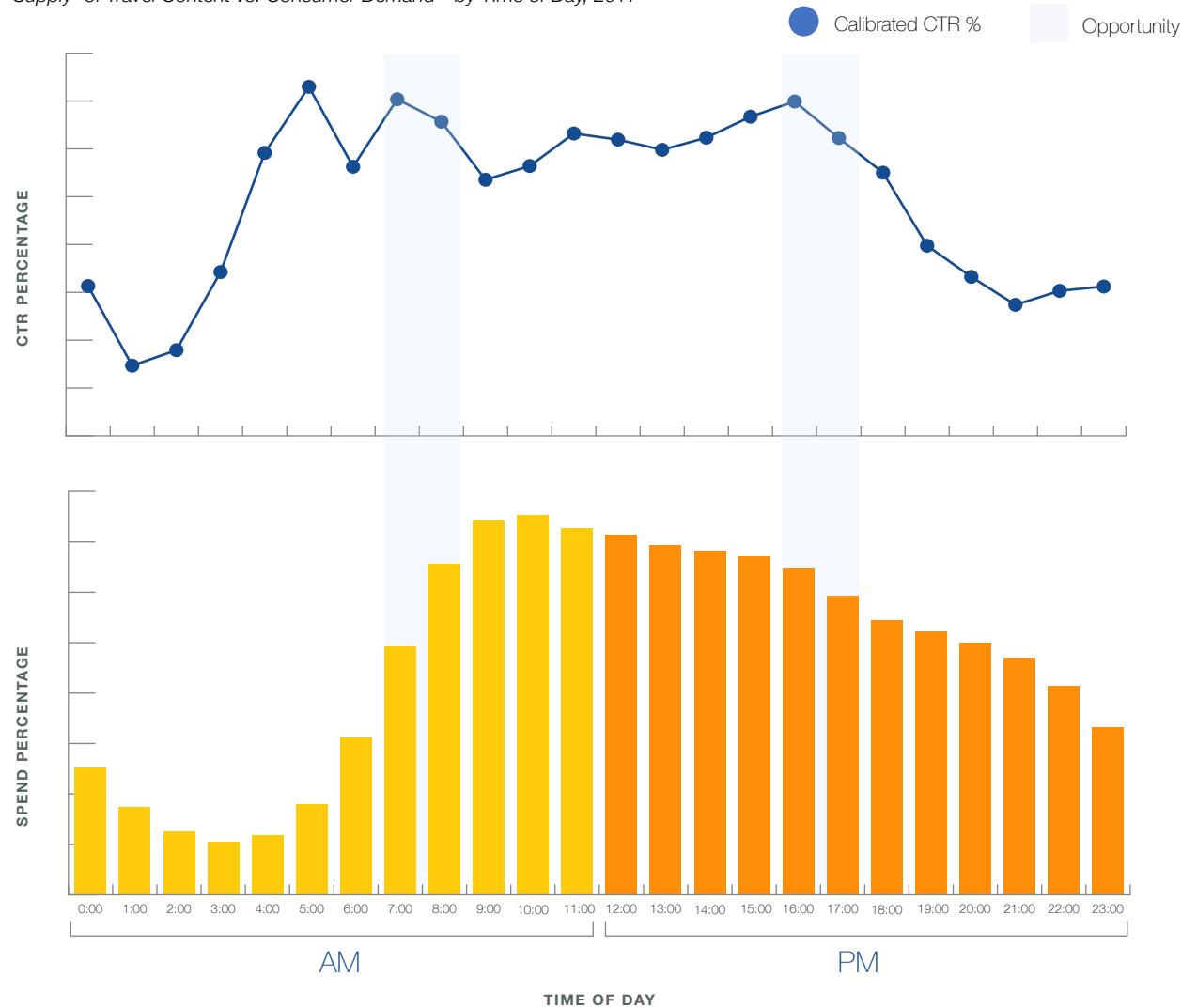
Supply of travel content is high between 9AM and 3PM local time, whereas the highest consumer demand starts earlier and ends later, occurring between 7AM and 5PM local time.



Consider testing a new campaign targeting early morning hours and later in the afternoon.

### Time of Day Performance for the Travel Vertical Worldwide, 2017

Supply\* of Travel Content vs. Consumer Demand\*\* by Time of Day, 2017



\*Supply is indicated by the percentage a market spends on travel content.

\*\*Consumer demand is indicated by the average calibrated CTR for travel content.



## USER INSIGHTS

## Country-Specific Trends: Opportunity by Time of Day

## Travel Content Supply vs. Demand by Time of Day, Worldwide

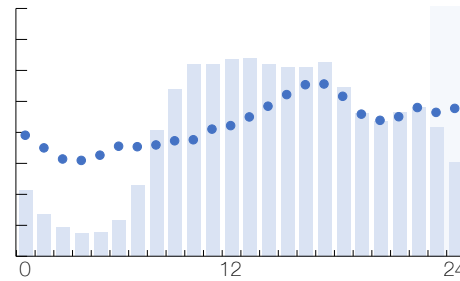
Various countries see more engagement with travel content during work hours, and some before and after work. Either way, take into consideration the gap between the demand for travel content and the supply to identify the times of day with highest potential by region.

For example, in India, travel content seems to be high in demand and low in supply in the late afternoon, but in the United States, early mornings have the highest in potential.

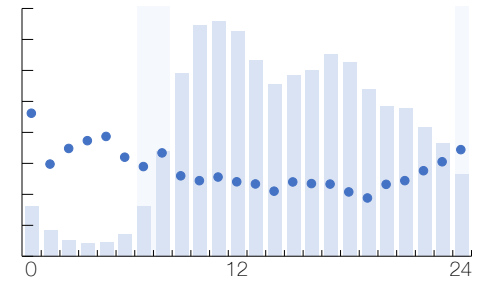
● Calibrated CTR %    ■ Spend %    ■ Opportunity



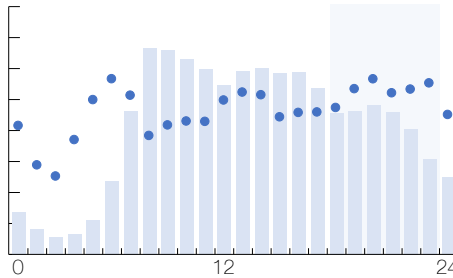
Australia  
BENCHMARK CTR  
0.09%



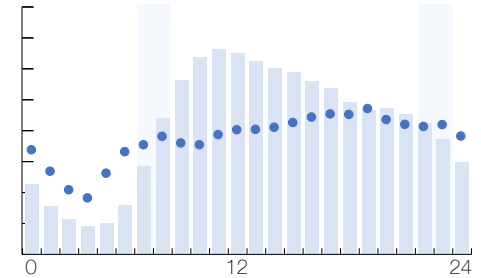
Belgium  
BENCHMARK CTR  
0.10%



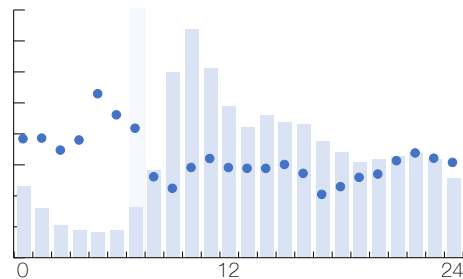
Brazil  
BENCHMARK CTR  
0.08%



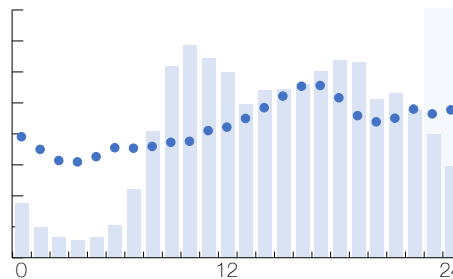
Canada  
BENCHMARK CTR  
0.07%



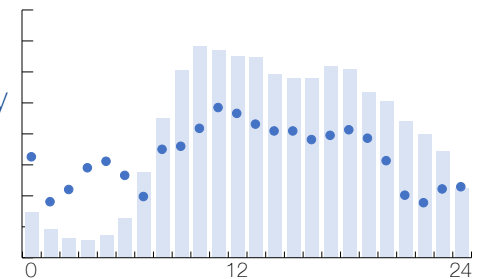
China  
BENCHMARK CTR  
0.10%



France  
BENCHMARK CTR  
0.09%



Germany  
BENCHMARK CTR  
0.12%



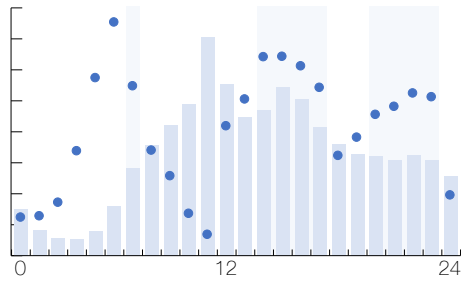
# Travel Content Supply vs. Demand by Time of Day, Worldwide

● Calibrated CTR % ■ Spend % ■ Opportunity 30



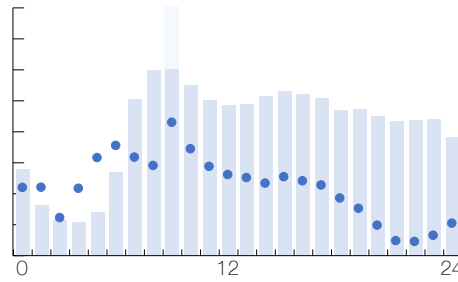
India

BENCHMARK  
CTR  
0.11%



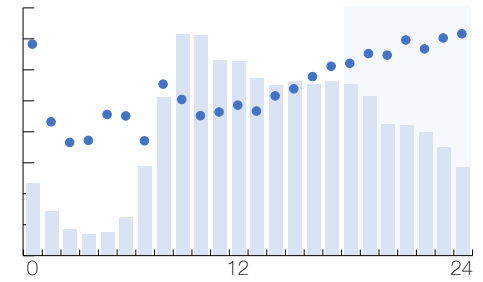
Israel

BENCHMARK  
CTR  
0.10%



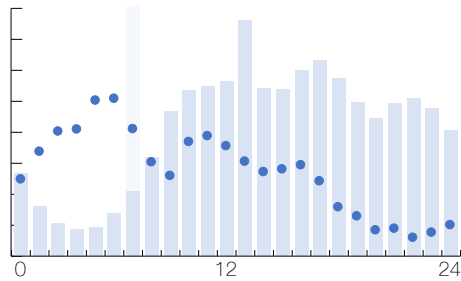
Italy

BENCHMARK  
CTR  
0.13%



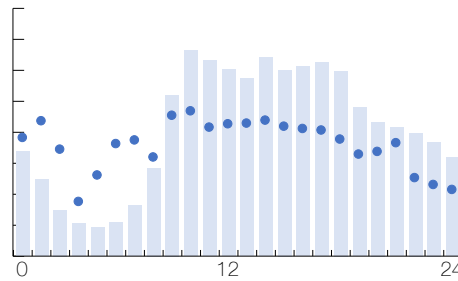
Japan

BENCHMARK  
CTR  
0.06%



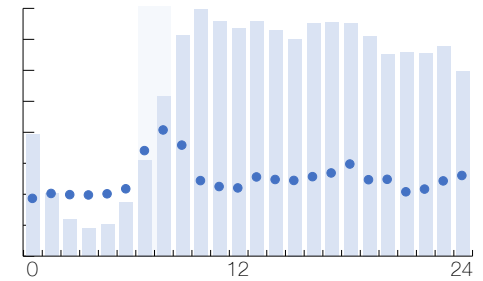
Korea

BENCHMARK  
CTR  
0.06%



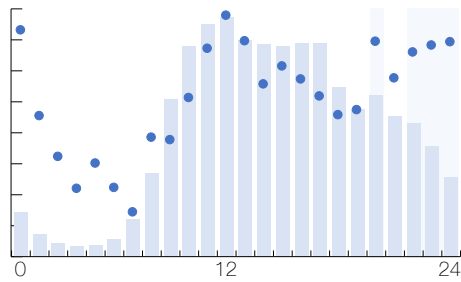
Mexico

BENCHMARK  
CTR  
0.14%



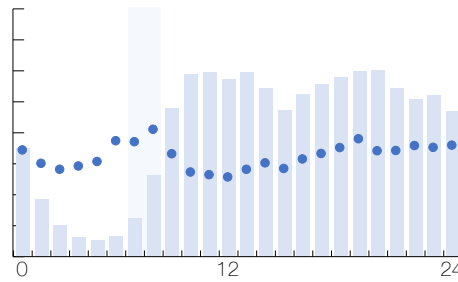
Netherlands

BENCHMARK  
CTR  
0.10%



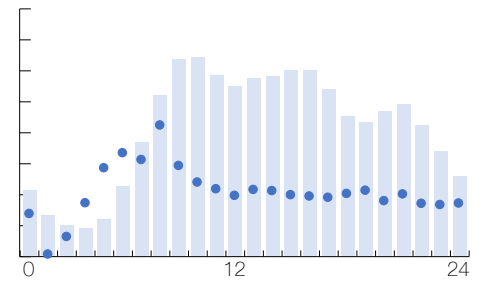
Spain

BENCHMARK  
CTR  
0.15%



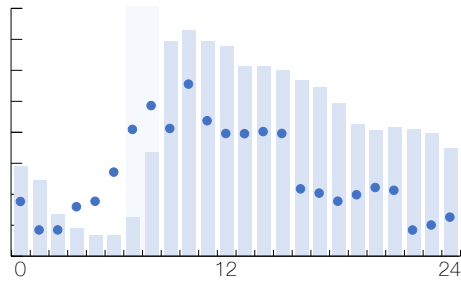
Thailand

BENCHMARK  
CTR  
0.09%



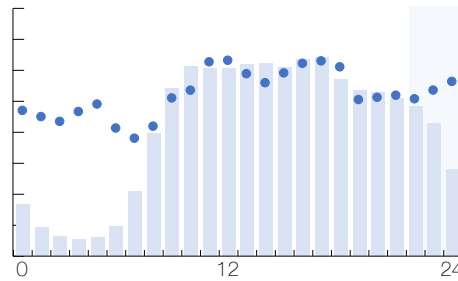
Turkey

BENCHMARK  
CTR  
0.06%



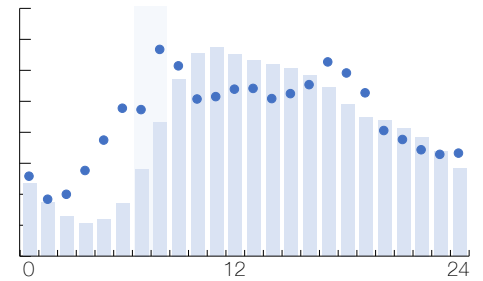
United Kingdom

BENCHMARK  
CTR  
0.07%



United States

BENCHMARK  
CTR  
0.09%



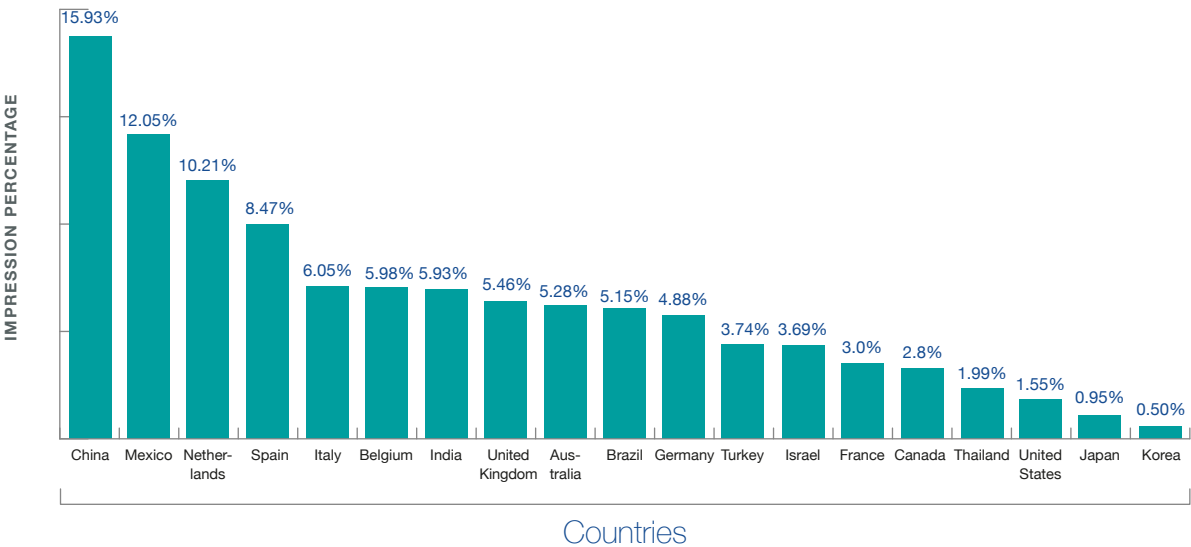
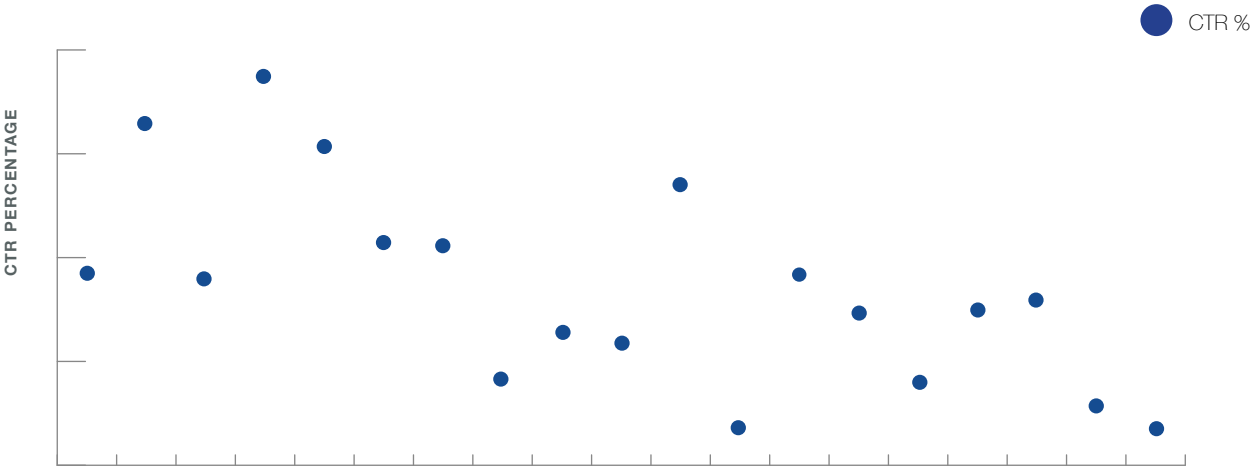
# Country-Specific Trends: Digital Touchpoints vs. Engagement by Country

## Travel Content Impressions vs. CTR, by Country

China deviates from the patterns we see worldwide, as users from China are being exposed to the most travel content.

Mexico, the Netherlands and Spain are next in line in regards to being exposed to travel content.

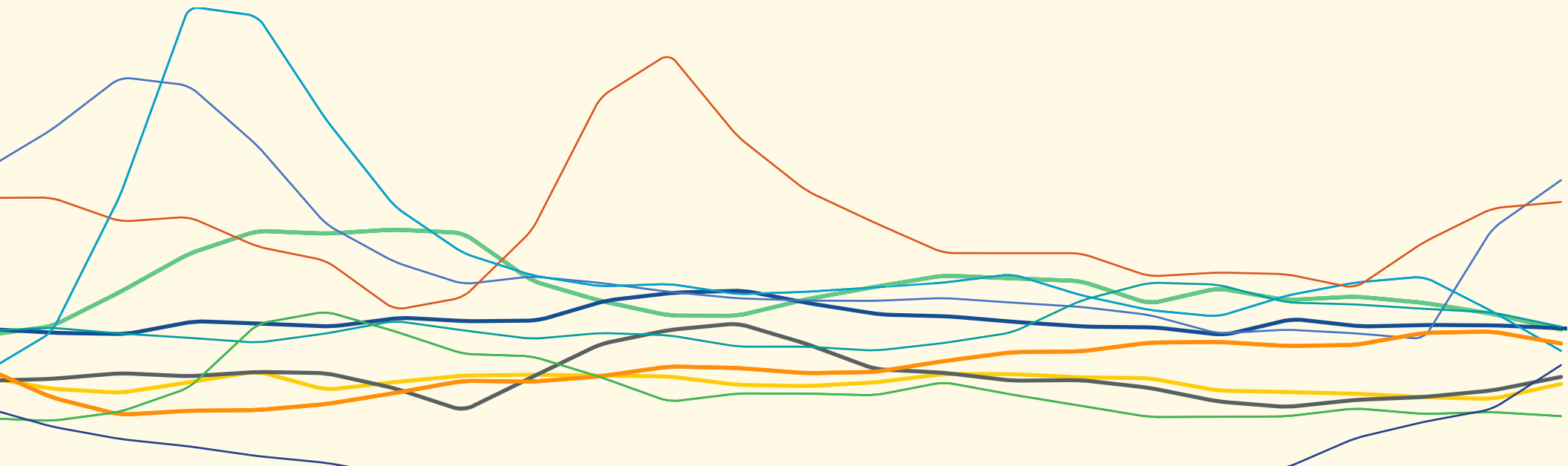
Digital Touchpoints vs Engagement for the Travel Vertical Worldwide, 2017





# Start Your Campaign Today

START NOW







Taboola is the leading discovery platform, serving over 450 billion recommendations of articles, blogs, videos, products and apps to over one billion unique users every month on thousands of premium sites and mobile carriers. Publishers, brand marketers, and performance advertisers leverage Taboola to retain users on their sites, monetize their traffic, and distribute organic and sponsored content as well as video to engage high-quality audiences. Partners include: USA TODAY, Huffington Post, MSN, Business Insider, The Independent, Welt, L'Express and The Weather Channel. A global company with local service touchpoints, Taboola is headquartered in New York City with offices in Los Angeles, London, Tel Aviv, New Delhi, Bangkok, São Paulo, Beijing, Shanghai, Istanbul, Seoul, Sydney and Tokyo. Learn more at [www.taboola.com](http://www.taboola.com) and follow [@taboola](https://twitter.com/taboola) on Twitter.

